

Marc Kaufmann

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Central European University	
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Employment

2017-present Assistant Professor of Economics, Central European University

Education

2017 Ph.D. in Economics, Harvard University

2011 M.Sci. in Economics, Université Libre de Bruxelles

2008 M.Math., Cambridge University

2007 BA in Mathematics, Cambridge University

Research and Teaching Interests

Primary Psychology and Economics, (Mis-)Applied Theory

Secondary Experimental Economics

Publications

Estache, Antonio, and Marc Kaufmann. "Theory and evidence on the economics of energy efficiency. Lessons for the Belgian building sector." *Reflets et perspectives de la vie économique* 50.3 (2011): 133-148.

Working Papers

"Projection Bias in Effort Choices" (revise and resubmit)

"Narrow Bracketing in Effort Choices" (submitted), joint with Francesco Fallucchi (Liser)

"Why do migrants stay unexpectedly? Misperceptions and implications for integration", joint with Joël Machado and Bertrand Verheyden (both at Liser)

In Progress

"An Experiment on Projection Bias in Effort Choices" (revise and resubmit)

"Excuse-Driven Present Bias", joint with Luca Flóra Drucker

"A Model of Narrow Bracketing"

Teaching

- 2020 (Winter/Spring)** Microeconomic Theory 2 (aka Information Economics) (PhD/Masters)
Psychology and Economics (PhD/Masters)
8 Models (Executive MBA)

Before, I taught the following (number of times in parentheses):

- 2017-2020** Information Economics (x3, PhD/Masters)
Equilibrium and Game Theory, weekend class for BOOST program (x3, Masters)
PhD research seminar for 1st-3rd year students (x2, PhD)
Psychology and Economic Theory (x2, PhD/Masters)
Business Cultures and Economics through Simulation (x1, Masters)
Coding 1: Data Management and Analysis in R (x1, MS Business Analytics)
Business Economics (x1, non-Econ Masters)

Seminars (invited)

- 2021** University of Vienna (scheduled)
- 2019** Economic Institute, Hungarian Academy of Sciences (October 2019)
- 2017 (job market talks)** Humboldt University (January 2017); Ludwig Maximilian University (January 2017); Luxembourg Institute of Socio-Economic Research (January 2017); Central European University (January 2017).

Conferences and talks

- 2021** Subjective Probability Utility & Decision-Making (SPUDM) Conference 2021 (online); 11th International Conference of the French Association of Experimental Economics (Dijon)
- 2020** SABE 2020 Online Conference (July 2020); 2020 ESA Global Online Around-the-Clock Conference (September 2020)
- 2019** ESA Burgundy School of Business (September 2019); 14th Nordic Conference on Behavioral and Experimental Economics, Kiel (September 2019)
- 2018** Hungarian Academy of Sciences (April 2018)

Refereeing

American Economic Review (x3), *Journal of Economics and Management Strategy*, *Journal of Political Economy*, *Judgement and Decision Making*, *Review of Economic Studies* (x2), *Review of Industrial Organization*

Honors, Scholarships, and Fellowships

2016-2017	Dissertation Completion Fellowship, Harvard University
2016	Foundation of Human Behavior Research Grant (\$4,800)
2016	Lab for Economic Applications and Policy Research Grant
2012-2014	Aides Financières à la Recherche, Government of Luxembourg
2011	Fulbright Scholarship

Personal Information

Languages German (fluent), English (fluent), French (fluent), Farsi (beginner, regressing), Hungarian (beginner, regressing)

Programming Racket, R, (postgre)SQL, Python

([https://github.com/Mar-](https://github.com/Mar-Kauffman)

Citizenship Luxembourg
Kauffman)